

**CALIFORNIA ASSOCIATION OF  
FOOD BANKS**

**Financial Statements for the Years Ended  
December 31, 2023 and 2022  
and Independent Auditors' Report**

# CALIFORNIA ASSOCIATION OF FOOD BANKS

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## INDEPENDENT AUDITORS' REPORT

To the Board of Directors of  
California Association of Food Banks  
Oakland, California

### Opinion

We have audited the accompanying financial statements of California Association of Food Banks (a nonprofit organization) (the "Organization"), which comprise the statements of financial position as of December 31, 2023 and 2022, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

## Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated, in all material respects, in relation to the financial statements as a whole.

## Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 23, 2024 on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

*Karlsson & Lane, a.c.*

Pleasanton, California  
September 23, 2024

# CALIFORNIA ASSOCIATION OF FOOD BANKS

## STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2023 AND 2022

	2023	2022
<u>ASSETS</u>		
CURRENT ASSETS:		
Cash and equivalents	\$ 6,312,177	\$ 9,827,181
Investments	9,909,794	8,997,496
Accounts receivable	7,998,582	5,951,453
Grants and contributions receivable	3,474,433	4,366,923
Prepaid expenses and deposits	195,338	60,851
Total current assets	27,890,324	29,203,904
GRANTS AND CONTRIBUTIONS RECEIVABLE	-	200,000
DEPOSITS	14,014	14,014
OPERATING LEASE RIGHT OF USE ASSET	289,926	438,651
PROPERTY AND EQUIPMENT, net	55,133	10,848
Total assets	<u>\$ 28,249,397</u>	<u>\$ 29,867,417</u>
<u>LIABILITIES AND NET ASSETS</u>		
CURRENT LIABILITIES:		
Accounts payable	\$ 4,271,506	\$ 5,350,420
Accrued liabilities	413,589	369,975
Refundable advances	1,421,272	-
Due to subrecipients	943,720	3,489,086
Operating lease liability - current	152,882	150,983
Total current liabilities	7,202,969	9,360,464
Operating lease liability	145,625	294,158
Total liabilities	<u>7,348,594</u>	<u>9,654,622</u>
NET ASSETS		
Net assets without donor restrictions:		
Board designated operating reserve	2,500,000	300,000
Without board designations	18,607,615	17,125,213
Total net assets without donor restrictions	21,107,615	17,425,213
Net assets with donor restrictions	1,993,188	2,787,582
Total net assets	<u>20,900,803</u>	<u>20,212,795</u>
Total liabilities and net assets	<u>\$ 28,249,397</u>	<u>\$ 29,867,417</u>

The accompanying notes are an integral part of these financial statements.

# CALIFORNIA ASSOCIATION OF FOOD BANKS

## STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022

	2023	2022
NET ASSETS WITHOUT DONOR RESTRICTIONS		
Revenue and support:		
Farm to Family -		
Farm to Family sales	\$ 67,209,096	\$ 59,082,363
Less: Produce expense and transportation	(64,644,351)	(56,997,549)
Contributions	1,021,148	1,387,347
CalFresh Outreach grants	4,177,723	6,095,800
Other grants and contributions	344,932	288,390
Membership dues	644,565	596,743
Conference -		
Registration and sponsorship	-	231,800
Less: Direct benefit to attendees	-	(281,018)
Other income (loss)	1,182	(3,531)
Investment income (loss)	1,025,247	(930,168)
Total revenues and support	9,779,542	9,470,177
Net assets released from restrictions	4,051,353	2,883,422
Total revenues, support and net assets released from restrictions	13,830,895	12,353,599
Functional expenses:		
Program services	11,259,637	12,806,196
Management and general	680,001	720,610
Fundraising	408,855	339,491
Total expenses	12,348,493	13,866,297
CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS	1,482,402	(1,512,698)
NET ASSETS WITH DONOR RESTRICTIONS		
Contributions	3,256,959	3,504,794
Net assets released from restrictions	(4,051,353)	(2,883,422)
CHANGE IN NET ASSETS WITH DONOR RESTRICTIONS	(794,394)	621,372
CHANGE IN NET ASSETS	688,008	(891,326)
NET ASSETS, BEGINNING OF YEAR	20,212,795	21,104,121
NET ASSETS, END OF YEAR	\$ 20,900,803	\$ 20,212,795

The accompanying notes are an integral part of these financial statements.

CALIFORNIA ASSOCIATION OF FOOD BANKS

STATEMENT OF FUNCTIONAL EXPENSES  
YEAR ENDED DECEMBER 31, 2023

	Program Services				Supporting Services				Total Expenses
	Food Distribution	CalFresh and Public Benefits Outreach	Communications and Member Engagement	Research and Public Policy	Total Program Services	Management and General	Fundraising	Total Supporting Services	
Produce expense and transportation	\$ 64,644,351	\$ -	\$ -	\$ -	\$ 64,644,351	\$ -	\$ -	\$ -	\$ 64,644,351
Program grants and subsidies	2,235,126	4,224,966	-	45,009	6,505,101	-	-	-	6,505,101
Salaries and related expense	1,719,125	795,596	396,692	555,594	3,467,007	397,662	238,812	636,474	4,103,481
Contract service expense	334,425	45,607	18,362	258,050	656,444	185,161	118,076	303,237	959,681
Office expense	155,488	62,162	2,673	5,090	225,413	41,109	28,330	69,439	294,852
Occupancy	110,395	35,435	23,763	25,707	195,300	30,950	10,109	41,059	236,359
Travel expense	46,103	15,522	49,820	32,154	143,599	19,175	9,277	28,452	172,051
Other expense	20,242	3,825	9,092	33,614	66,773	5,144	4,251	9,395	76,168
Taxes and fees	-	-	-	-	-	800	-	800	800
Total expenses	69,265,255	5,183,113	500,402	955,218	75,903,988	680,001	408,855	1,088,856	76,992,844
Less expenses presented against revenue and support:									
Produce expense and transportation	(64,644,351)	-	-	-	(64,644,351)	-	-	-	(64,644,351)
Total functional expenses	<u>\$ 4,620,904</u>	<u>\$ 5,183,113</u>	<u>\$ 500,402</u>	<u>\$ 955,218</u>	<u>\$ 11,259,637</u>	<u>\$ 680,001</u>	<u>\$ 408,855</u>	<u>\$ 1,088,856</u>	<u>\$ 12,348,493</u>

The accompanying notes are an integral part of these financial statements.



CALIFORNIA ASSOCIATION OF FOOD BANKS

STATEMENT OF FUNCTIONAL EXPENSES  
YEAR ENDED DECEMBER 31, 2022

	Program Services				Supporting Services				Total Expenses
	Food Distribution	CalFresh and Public Benefits Outreach	Communications and Member Engagement	Research and Public Policy	Total Program Services	Management and General	Fundraising	Total Supporting Services	
Produce expense and transportation	\$ 56,997,549	\$ -	\$ -	\$ -	\$ 56,997,549	\$ -	\$ -	\$ -	\$ 56,997,549
Program grants and subsidies	2,853,076	5,747,574	146,850	4,007	8,751,507	-	-	-	8,751,507
Salaries and related expense	1,328,081	794,950	420,678	326,006	2,869,715	293,599	272,222	565,821	3,435,536
Contract service expense	319,574	47,540	12,085	233,277	612,476	338,449	43,217	381,666	994,142
Office expense	116,411	97,373	73,229	16,918	303,931	28,209	10,379	38,588	342,519
Direct conference expense	-	-	281,018	-	281,018	-	-	-	281,018
Occupancy	95,132	38,504	26,910	17,780	178,326	35,627	12,495	48,122	226,448
Travel expense	32,509	2,598	28,827	10,811	74,745	15,280	313	15,593	90,338
Other expense	6,618	3,005	3,652	2,221	15,496	8,626	865	9,491	24,987
Taxes and fees	-	-	-	-	-	820	-	820	820
Total expenses	61,748,950	6,731,544	993,249	611,020	70,084,763	720,610	339,491	1,060,101	71,144,864
Less expenses presented against revenue and support:									
Produce expense and transportation	(56,997,549)	-	-	-	(56,997,549)	-	-	-	(56,997,549)
Conference expenses	-	-	(281,018)	-	(281,018)	-	-	-	(281,018)
Total functional expenses	<u>\$ 4,751,401</u>	<u>\$ 6,731,544</u>	<u>\$ 712,231</u>	<u>\$ 611,020</u>	<u>\$ 12,806,196</u>	<u>\$ 720,610</u>	<u>\$ 339,491</u>	<u>\$ 1,060,101</u>	<u>\$ 13,866,297</u>

The accompanying notes are an integral part of these financial statements.

# CALIFORNIA ASSOCIATION OF FOOD BANKS

## STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022

	2023	2022
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Change in net assets	\$ 688,008	\$ (891,326)
Adjustments to reconcile change in net assets to cash flows from operating activities:		
Depreciation	11,203	5,903
Investment (income) loss	(1,025,247)	992,891
Changes in assets and liabilities that provided (used) cash:		
Accounts receivable	(2,047,129)	(584,685)
Grants and contributions receivable	1,092,490	(1,173,441)
Prepaid expenses and deposits	(134,487)	306,686
Operating lease assets and liabilities	2,091	6,490
Accounts payable	(1,078,914)	3,136,436
Accrued liabilities	43,614	(48,150)
Refundable advances	1,421,272	(31,500)
Due to subrecipients	(2,545,366)	1,394,007
Net cash (used in) provided by operating activities	<u>(3,572,465)</u>	<u>3,113,311</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Proceeds from sale of investments	9,529,791	32,159
Purchases of investments	(9,416,842)	(3,000,000)
Purchases of property and equipment	(55,488)	(11,833)
Net cash provided by (used in) investing activities	<u>57,461</u>	<u>(2,979,674)</u>
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	<b>(3,515,004)</b>	<b>133,637</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<b><u>9,827,181</u></b>	<b><u>9,693,544</u></b>
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>	<b><u>\$ 6,312,177</u></b>	<b><u>\$ 9,827,181</u></b>
<b>SUPPLEMENTARY CASH FLOW INFORMATION:</b>		
<b>OPERATING LEASE ASSET OBTAINED IN EXCHANGE FOR NEW OPERATING LEASE LIABILITY - UPON ADOPTION</b>	<b><u>\$ -</u></b>	<b><u>\$ 586,290</u></b>

The accompanying notes are an integral part of these financial statements.

# CALIFORNIA ASSOCIATION OF FOOD BANKS

## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2023 AND 2022

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### 1. NATURE OF OPERATIONS

**Organization** - California Association of Food Banks (“the Organization”) is a nonprofit public benefit corporation located in Oakland, California. Together with its 41-member food banks, the Organization is the largest charitable hunger relief and anti-hunger leader in the state.

The Organization pursues its mission of ending hunger in California by securing food and food resources for its members and advocating for changes in the systems that perpetuate hunger.

In 2021 the Organization adopted a new strategic plan, centering its core priorities on removing barriers to food banks receiving increased volumes and varieties of fresh produce, becoming the leading source of information on food security in California, developing catalyst programs for food banks to serve hard-to-reach population, and advocating for anti-hunger legislation and sustained access to resources for food banks across the state.

With California’s food insecurity rates surpassing pandemic rates during 2023, the Organization continued its focus on supplying food banks with healthy foods to support surge capacity operations; activating its advocacy leadership to secure historic access to food resources and infrastructure funding to build capacity for California’s food banks; and supporting the statewide effort to enroll millions throughout the state in Supplemental Nutrition Assistance Program (“SNAP”) applications and utilization.

The Organization plays a key role in ensuring that California food banks can receive healthy, culturally appropriate foods to their communities. During 2023, the Organization distributed more than 265 million pounds of produce and was able to secure \$60 million for emergency food in the state budget for its members through an additional allocation of CalFood funding through the State of California Department of Social Services.

In 2023, over 6 million Californians were served each month by members of the California Association of Food Banks and their partner agencies. This is an increase of over a million people per month or approximately 20% more than in 2022. This equates to more than 925 million pounds of food distributed in California.

#### **Program services -**

*Food Distribution* - In 2023, the Organization partnered with agricultural partners across the state to supply more than 270 million pounds of food to food banks. This included more than 265 million pounds of fresh fruits and vegetables and 5 million pounds of high-quality proteins and pantry essentials to keep food banks stocked during the unprecedented hunger crisis. The Organization's Farm to Family operation is the state’s most extensive charitable food recovery program, working with a network of over two hundred and forty farms and aggregators throughout the state. The Organization’s Farm to Family program operates on a reimbursement basis from its funders and floats the food and freight costs of its membership, requiring the Organization to have several million dollars of cash on hand.

In 2022, the Organization completed a study that identified the opportunity to move 30% more produce and highly nutritious proteins to food banks serving California's rural and remote communities. Year one of the pilot project met this milestone and two year program is on track to accomplish that goal.

*CalFresh & Public Benefits Outreach Programs* - CalFresh is California's name for SNAP (formerly "food stamps"), recognized as one of the most effective anti-poverty programs in the nation. The Organization's CalFresh Outreach program supports over fifty community partners throughout the state in their efforts to enroll eligible Californians, help them keep their benefits, and educate the outreach and stakeholder community. In 2023, the Organization continued its outreach efforts to include Disaster CalFresh and Pandemic EBT until the programs concluded. Activities included training and programmatic support, providing updates on policies impacting CalFresh access and eligibility, and working with stakeholders to improve language access by translating and reviewing materials.

*Research and Public Policy* - The Organization's advocacy team leads the fight to eradicate food insecurity and hunger in California, advancing legislative and budget initiatives, and conducting administrative advocacy at the state and federal levels to prioritize equity in strengthening the public and charitable nutrition safety nets. In 2023 the Organization advocated for robust investments in food banks and public benefits adequacy and improvements. Specifically, the Organization worked to protect the \$60 million of CalFood in the 2023-24 State budget for food banks to purchase California grown and manufactured foods, secured funding for a CalFresh Minimum Nutrition Benefit Pilot Program to raise the CalFresh to \$50 from the current minimum of \$23, and secured legislation that makes California the first state in the country to codify President Biden's new federal school meal guidelines on nutrition standards, ensures that children have adequate time to eat those meals during their school lunch periods, and codifies California's commitment to maximize the new Summer EBT program.

Hiring its first Director of Research in 2022, 2023 was the first year for the Organization to publish original research and begin releasing analytics on the state of food security in California. Over the course of the year, the Organization released projections about the foreseen impact of CalFresh Emergency Allotments ending in early 2023, an analysis of SB 1383 Grocery Recovery Models, an Impact Study & Dashboard on the expansion of CalFresh benefits to SSI recipients, and a quantitative and qualitative study of the Impact of Emergency Allotments in California in late 2023.

*Communications and Member Engagement* - The Organization is committed to raising public and stakeholder communities' understanding of hunger and its health and social impacts. This includes uplifting the essential work of food banks and educating the public about food access issues, CalFresh and other public nutrition benefits, and policy priorities to permanently end hunger in California. For the first time in 2023, the Organization released original research on the project impact of Cal Fresh emergency allotments ending, which drove the public narrative on food security in California throughout the year.

The Organization provides direct support and resources to its member food banks through training, technical assistance, advocacy toolkits, and securing capacity- building grants and resources. The hosted virtual member programs to increase the resilience and capacity of its members by hosting professional development webinars, as well as 25 discipline-specific cross-network communities of practice to share best practices and find innovative solutions to challenges faced by food banks across the state.

For membership purposes, a food bank is a nonprofit organization which:

- is tax-exempt under Internal Revenue Service (“IRS”) code 501(c)(3) and California Revenue and Taxation Code Section 23701d;
- is governed by a board of directors that is representative of the community served;
- strives to address the needs of its service area in a comprehensive manner by soliciting, receiving, warehousing, and distributing sufficient quantities of perishable and nonperishable food;
- supports member agencies with food at minimal or no charge;
- and, demonstrates a commitment to diversity, equity, and inclusion.

The Organization operates on contributions and grants, service fees, member dues, and management fees charged to contracts.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Basis of Accounting and Presentation** - The financial statements of the Organization are prepared on the accrual basis of accounting and in conformity with accounting principles generally accepted in the United States of America (“GAAP”) specific to nonprofit organizations. The Organization presents information about its net assets and activities by two net assets classes: without donor restrictions and with donor restrictions.

- Net Assets Without Donor Restrictions - Net assets which have not been specifically restricted by a donor. Net assets without donor restrictions may be designated for specific purposes by the Organization or may be limited by contractual agreements with outside parties.
- Net Assets With Donor Restrictions - Net assets subject to donor-imposed stipulations that may or will be met by actions of the Organization and/or the passage of time.

**Use of Estimates** - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

**Cash and Cash Equivalents** - Cash equivalents are all highly liquid investments with a maturity of three months or less when purchased, unless held for reinvestment as part of the investment portfolio, pledged to secure loan agreements or otherwise restricted or designated. The carrying amount approximates fair value because of the short maturity of those instruments.

**Investments** - Investments are carried at fair value. Fair value is determined based on quoted market prices. Unrealized gains and losses are included in the change in net assets. Purchases and sales of investments are recognized on the trade date of the transaction. Investments received by donation are recorded at fair value at the date of donation. Dividend and interest income are accrued when earned.

**Fair Value** - Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (i.e., the “exit price”) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The Organization determines the fair value of its assets and liabilities based on a fair value hierarchy that includes three levels of inputs that may be used to measure fair value (Level, Level 2, and Level 3).

Level 1 - inputs are quoted prices in active markets for identical assets or liabilities that the Organization can access at the measurement date. An active market is a market in which transactions occur with sufficient frequency and volume to provide pricing information on an ongoing basis.

Level 2 - inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly.

Level 3 - unobservable inputs for the asset or liability. Unobservable inputs reflect the Organization’s own assumptions about the assumptions market participants would use in pricing the asset or liability (including assumptions about risk). Unobservable inputs are developed based on the best information available in the circumstances and may include the Organization’s own data.

**Accounts, Grants, and Contributions Receivable** - Accounts, grants and contributions receivable represent amounts due from member food banks, contractors, and grantors. Accounts receivable balances with charges over thirty days old are considered delinquent and management begins collection efforts at this time. Delinquent receivables do not accrue interest. The Organization continually monitors the credit worthiness of each receivable and recognizes allowances for estimated bad debts on receivable balances that are no longer estimated to be collectible. The Organization adjusts any allowance for subsequent collections and final determination that a receivable is no longer collectible. There was no allowance considered necessary at December 31, 2023 and 2022, respectively.

**Property and Equipment** - Property and equipment purchased by the Organization are recorded at cost. The Organization follows the practice of capitalizing all expenditures for land, buildings and equipment over \$1,500. The fair value of all donated property and equipment is similarly capitalized. Depreciation has been provided on the straight-line method based on the useful lives of the assets, which range from three to seven years.

**Farm to Family Sales** - The Organization sells produce and other food products to its member food banks, and charges for shipping of purchased and passed-through food, through the Farm to Family program at cost plus an administrative fee. Revenues from food and shipping are recognized upon delivery of the food to the member food banks as Farm to Family sales. Shipping expenses related to delivery of food to member food banks are recognized upon delivery to the member food banks and are presented on the statements of activities as a reduction in Farm to Family sales.

**Grants and Contributions** - Grants and contributions are recognized as revenue in the period unconditionally promised or received. The Organization reports contributions in the net assets with donor restrictions class if they are received with donor stipulations as to their use, or if the contribution contains an implied time restriction. They are initially reported in the net assets with donor restrictions class, even if it is anticipated such restrictions will be met in the current reporting period. Conditional promises to give for restricted purposes are presented as contributions without donor restrictions upon meeting the conditions if the condition and restriction are met in the same reporting period. Conditional promises to give of approximately \$13,950,000 are not included on the 2023 statement of activities, and will be recognized when budgetary conditions of government grants are met in future years. If contributions are received without donor stipulations or an implied time restriction, they are considered unrestricted funds and are included as part of the Organization's net assets without donor restrictions. Cash received before conditions of contributions are met are deferred and presented as refundable advances on the statements of financial position.

**Membership Dues** - Membership contracts begin and end in line with the Organization's fiscal year, regardless of the contract start date. All performance obligations are complete and all revenue recognized as of year-end. Dues collected in the year prior to recognition are presented within refundable advances on the statements of financial position.

**Contributed Goods and Services** - The Organization operates the Farm to Family program as an intermediary agent for its food bank members, soliciting donations of produce for distribution to those food banks. Because the Organization acts as an intermediary agent on behalf of its member food banks, these donations are not recognized as contributions on the statements of activities. During the years ended December 31, 2023 and 2022, those donations totaled approximately 269 million and 201 million pounds with a fair value of approximately \$239 and \$200 million, respectively. The fair value is based on an annual study by Feeding America that valued donated food at \$0.89 and \$0.99 per pound for the years ended December 31, 2023 and 2022.

**Transportation costs** - Costs to drop ship food to customers are included in produce expense and transportation on the statements of activities and are billed to customers, or are reimbursed through grant revenues.

**Income Taxes** - Under provision of Section 501(c)(3) of the Internal Revenue Code and Section 23701d of the California Revenue and Taxation Code, the Organization is exempt from income taxes, except for net income from unrelated business income. There were no unrelated business activities in either 2023 or 2022. Accordingly, no tax expense was recognized.

**Functional Expense Classification** - the Organization charges and allocates its expenses on a functional basis among its program and support services. Expenses that can be identified with the program or support service are assigned directly. Expenses common to several functions are allocated based on allocated staff time.

**Concentrations and Credit Risk** - Financial instruments which potentially subject the Organization to credit risk consist principally of cash and equivalents, investments, and various accounts, grants and contributions receivable. The Organization’s cash is maintained in demand deposits and in money funds in high quality financial institutions. Cash balances at December 31, 2023 exceeded federal insurance limits by approximately \$2,434,000. Investments are held at one brokerage firm. This firm is a member of the Securities Investor Protection Corporation (“SIPC”) through which customer accounts are protected, in the event of the firm’s insolvency, up to \$500,000. The Organization’s balances may exceed these limits. Investment securities are exposed to various risks, such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the near-term could materially affect the amounts reported in the statement of financial position. The Organization generally does not maintain collateral for its receivable balances, and does not believe significant credit risk exists at December 31, 2023. Two food banks represented 34% of total accounts receivable at December 31, 2023. Grants and contributions receivable are primarily with State of California government agencies.

**Reclassifications** - Certain 2022 balances have been reclassified to conform to the 2023 financial statement presentation.

**Subsequent Events** - Subsequent events have been evaluated through September 23, 2024, which is the date the financial statements were available to be issued.

### 3. INVESTMENTS

The fair value of investments is determined on the basis of the quoted prices in active markets for identical investments and are all considered Level 1 assets. Investments consisted of the following at December 31, 2023 and 2022, respectively:

	2023	2022
Exchange traded equity and bond funds	\$ 5,814,439	\$ 5,181,000
U.S. Treasuries	3,178,793	2,983,065
Bond mutual funds	744,170	697,727
Equity mutual funds	172,392	135,704
Net investments	\$ 9,909,794	\$ 8,997,496



#### 4. PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at December 31, 2023 and 2022:

	<u>2023</u>	<u>2022</u>
Office equipment	\$ 71,988	\$ 27,840
Less: Accumulated depreciation	<u>(16,855)</u>	<u>(16,992)</u>
Net property and equipment	<u>\$ 55,133</u>	<u>\$ 10,848</u>

#### 5. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are subject to donor-imposed stipulations that will be met by either actions of the Organization and/or the passage of time. At December 31, 2023 and 2022, net assets with donor restrictions consisted of the following:

	<u>2023</u>	<u>2022</u>
CalFresh Outreach	\$ -	\$ 965,546
Policy	474,380	177,802
Farm to Family and member services	455,373	127,768
Other program expenses	16,935	77,000
Time restriction	<u>1,046,500</u>	<u>1,439,466</u>
Total	<u>\$ 1,993,188</u>	<u>\$ 2,787,582</u>

#### 6. LIQUIDITY AND AVAILABILITY

As part of the Organization's liquidity management, it structured its financial assets to be available as its general expenditures, liabilities, and other obligations come due. To meet liquidity needs, the Organization has cash and cash equivalents available. The Organization receives significant contributions and promises to give restricted by donors, and considers contributions restricted for programs which are ongoing, major, and central to its annual operation to be available to meet cash needs for general expenditures.

The Organization reviews various measures of liquidity and cash balances with the board of directors and finance committee each quarter. The Organization has designated \$2,500,000 to be set aside for unanticipated expenses.

The Organization maintains receivable balances primarily with its member food banks and the State of California and all of those balances are considered current, with no history of bad debts. The Organization's Farm to Family program acquires food on behalf of its members and sells the food to member food banks at cost, with a nominal service charge to cover program and administrative expenses. Thus, the Organization's financial assets are held primarily to fund ongoing operating expenses.

Financial assets available for general expenditures within one year at December 31, 2023 consisted of the following:

Financial assets:

Cash and cash equivalents	\$ 6,312,177
Investments	9,909,794
Accounts and grants receivable	<u>11,473,015</u>
Total financial assets	<u>27,694,986</u>

Less amounts unavailable for general expenditures withing one year due to:

Board designated reserve	<u>(2,500,000)</u>
Total amounts unavailable for general expenditures within one year	<u>(2,500,000)</u>

Total financial assets available for general expenditures within one year	<u>\$ 25,194,986</u>
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## 7. OPERATING LEASES

The Organization's lease consists of office space. The Organization evaluated current contracts to determine which met the criteria of a lease. The right of use asset represents the Organization's right to use underlying assets for the lease term, and the lease obligation represents the Organization's obligation to make lease payments arising from these leases. The right of use asset and lease obligation, all of which arise from an operating lease, were calculated based on the present value of future lease payments over the lease term. The Organization has made an accounting policy election to use a risk-free rate in lieu of its incremental borrowing rate to discount future lease payments.

For the years ended December 31, 2023 and 2022, total operating lease cost was \$200,651 and \$192,181 including common area maintenance and overhead of \$49,668 and \$45,595, respectively. As of December 31, 2023, the weighted-average remaining lease term for the Organization's operating leases was approximately two years. The weighted-average discount rate applied to calculate lease liabilities as of December 31, 2023 was 1.15%.

Future minimum lease cash payments and lease liability are as follows:

<u>Year Ending December 31,</u>	
2024	\$ 155,513
2025	<u>146,464</u>
Minimum lease payments	301,977
Less present value discount	<u>(3,470)</u>
Total operating lease liability	<u>\$ 298,507</u>

Subsequent to year end, the Organization entered into an additional noncancelable lease for office space. The new lease includes free rent for a period of ten months, and then rental payments between \$27,712 and \$32,125 over the remaining five years of the lease.

## **8. RETIREMENT PLAN**

Pursuant to Section 403(b) of the Internal Revenue Code, the Organization contributes to a tax-sheltered annuity plan (the “Plan”) for qualifying employees. The Organization contributes a 5% match of employee contributions to the Plan each year. Employer contributions totaled \$188,785 and \$161,004 for the years ended December 31, 2023 and 2022, respectively.

# CALIFORNIA ASSOCIATION OF FOOD BANKS

## SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED DECEMBER 31, 2023

Federal Grantor Program Title/Pass-Through Grantor Program Title	Federal Assistance Listing Number	Pass-through Number	Federal Expenditures	Expenditures to Subrecipients
<b>U.S. Department of Agriculture:</b>				
COVID – 19 Pandemic Relief Activities: Local Food Purchase Agreements with States, Tribes, and Local Governments - passed through the California Department of Food and Agriculture	10.182	23-0715000SG	\$ 151,560	\$ 97,846
State Administrative Matching Grants for the Supplemental Nutrition Assistance Program - SNAP Cluster - passed through the California Department of Social Services	10.561	21-7024	4,392,988	3,495,617
Emergency Food Assistance Program - Administrative Costs - Food Distribution Cluster - passed through the California Department of Social Services	10.568	22-7025	665,959	665,959
COVID - 19 State Pandemic Electronic Benefit Transfer (P-EBT) Administrative Costs Grants - passed through the California Department of Social Services	10.649	21-3104	<u>748,108</u>	<u>728,711</u>
Total U.S. Department of Agriculture			<u>5,958,615</u>	<u>4,988,133</u>
Total expenditures of federal awards			<u>\$ 5,958,615</u>	<u>\$ 4,988,133</u>

See accompanying notes to Schedule of Expenditures of Federal Awards.

# CALIFORNIA ASSOCIATION OF FOOD BANKS

## NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED DECEMBER 31, 2023

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### **Note A - Basis of Presentation**

The accompanying Schedule of Expenditures of Federal Awards (the “Schedule”) includes federal award activity of the Organization under programs of the federal government for the year ended December 31, 2023. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and audit Requirements for Federal Awards* (“Uniform Guidance”). Because the Schedule presents only a selected portion of the operations of the Organization, it is not intended to and does not present the financial position, changes in net assets, or cash flows of the Organization.

### **Note B - Summary of Significant Accounting Policies**

- (1) Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.
- (2) The Organization has not elected to use the 10 percent de minimis indirect cost rate as allowed under the Uniform Guidance.

**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

To the Board of Directors of  
California Association of Food Banks  
Oakland, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of California Association of Food Banks (a California nonprofit organization) ("the Organization") which comprise the statement of financial position as of December 31, 2023, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated September 23, 2024.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting ("internal control") as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements, on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that have not been identified.

## Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### Purpose of this Report

The purpose of this report is solely to describe the scope and our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Harrison & Lane, a.c.*

Pleasanton, California  
September 23, 2024



## INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Directors of  
California Association of Food Banks  
Oakland, California

### Report on Compliance for Each Major Federal Program

#### Opinion on Each Major Federal Program

We have audited California Association of Food Banks' (the "Organization") compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* that could have a direct and material effect on each of the Organization's major federal programs for the year ended December 31, 2023. The Organization's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2023.

#### Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* ("Uniform Guidance"). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of the Organization's compliance with the compliance requirements referred to above.



### Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to the Organization's federal programs.

### Auditors' Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Organization's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Organization's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the Organization's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of the Organization's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

## Report on Internal Control Over Compliance

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

*Karlsson & Lane, a.c.*

Pleasanton, California  
September 23, 2024

# CALIFORNIA ASSOCIATION OF FOOD BANKS

## SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED DECEMBER 31, 2023

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### I. SUMMARY OF INDEPENDENT AUDITORS' RESULTS

#### Financial Statements

Type of auditors' report issued on whether the financial statements were prepared according to U.S. GAAP: **Unmodified**

Internal control over financial reporting:

Material weakness(es) identified:	_____ Yes	<u>  X  </u> No
Significant deficiency(ies) identified that are not considered to be a material weakness?	_____ Yes	<u>  X  </u> None Reported
Noncompliance material to financial statements noted?	_____ Yes	<u>  X  </u> No

#### Federal Awards

Internal control over major programs:

Material weakness(es) identified?	_____ Yes	<u>  X  </u> No
Significant deficiency(ies) identified that are not considered to be a material weakness(es)?	_____ Yes	<u>  X  </u> None Reported

Type of auditors' report issued on compliance for major programs: **Unmodified**

Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?	_____ Yes	<u>  X  </u> No
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Identification of major federal programs:

CDEFA Number(s)  
10.561

Name of Federal Program or Cluster  
State Administrative Matching Grants for the Supplemental Nutrition Assistance Program

Dollar threshold used to distinguish between type A and type B programs: \$750,000

Auditee qualified as low-risk auditee?	<u>  X  </u> Yes	_____ No
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(continued)

# **CALIFORNIA ASSOCIATION OF FOOD BANKS**

## **SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED DECEMBER 31, 2023**

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### **II. Financial Statement Findings**

None.

### **III. Federal Awards Findings and Questioned Costs**

None.

### **IV. Prior Year Findings**

Not applicable.