



# *How to Increase Distribution Manage Quality & Credits*

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# *Increase Produce Distribution*

- Direct - Mobile Distribution
  - Bobtail – tailgate
  - Beverage Truck
- Farmers Market style
  - Setup a large multi item venue
- Increase agency capacity
  - Refrigeration
  - Large deliveries, frequency

# Produce Quality Taskforce Members

- Barbara Abbott San Francisco/Marin
- Gary Maxworthy SF & CAFB
- Diane Zapata San Mateo/Santa Clara
- Wilken Louie Oakland
- Lisa Houston Indio
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# Quality Credits

- Credit request breakdown due to quality is as follows:
  - 0% - 15% No credit to be requested
  - 16% - 40% Credits will be granted based on a percentage of loss
  - 41% - 100% Loads can be refused (preference is for food banks to work product)
- Note, if a credit is being granted for a 16% - 40% loss, credit is also applied to the first 15%

# Shrinkage Credits

Credits due to shrink result from weight discrepancies between amounts invoiced by CAFB versus amounts received by food bank.

The shrink percentage allowable prior to requesting a credit is from 0% to 10%. The previous percentage was between 0% - 15%.

- 0% - 10% No credits granted
- 11% + Credit granted based on percent of loss
- Note, if a credit is being granted for a 11% + loss, credit is also applied to the first 10%



Questions?